



Please visit our revised website : www.lanosports.com

This memo is to inform you that Lano Sports will most likely be the first manufacturer in Europe to deliver a PU coating on most of its program in 2008, as announced in last Domotex.

This was possible thanks to our cooperation with Perpetual Machines of Dalton/USA who made the mixer and the applicator, and Dow Chemical Europe who supplied the chemicals. These two companies possess vast experience in the field of PU secondary coating, especially in the United States. Ninety percent of the synthetic turf produced in the USA is coated with polyurethane, a non-wet process.

Due to the innovative concept of the process, we took a great deal of care during installation and start up. Now, after extensive industrial testing we are ready to launch the product.

The results of this testing have yielded a pile retention that is significantly better. (*) Especially for monofilament fibers, which is well known across the industry that the tuft lock can vary. Dimensional stability is better than with other compound backings. On top of these advantages, PU offers important ecological benefits compared with conventional coating materials. *(see note ecological advantages)*

The synthetic turf carpets coated with PU by Lano Sports will give you a competitive edge. These quality advantages will enable you a guaranteed long life cycle and a superior product. *(see note quality advantages).*

For those who are interested in offering PU as a competitive edge, don't hesitate to contact us. We will provide you with convincing product data, since we intend to go live before FSB in Cologne.

And as you know we are open every day, even in the holidays, to service your orders.

In the meantime we remain,

Pierre Lano and the Lano Sports team.

(*) Our results come from a sophisticated digital LLOYDS INSTRUMENTS testing machine whilst most of the actual results are base on a manual (!) tensometer.

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